RÉGENS

coded for your success

we are committed to providing software solutions that enable clients focusing on what's important: making their business better

Régens is a tech company with deep experience and high-level expertise in business and e-governmental services. The company is a trusted partner in supply chain management being specialized in developing SCM software solutions for more than 10 years.

Régens provides professional business and software solutions with the latest technologies for global companies and competitive SMEs with high expectations of digital transformation. The company focuses on improving the client's IT strategy to accelerate revenue growth and result in increased business value and market advance.

Régens IT and consulting services are designed to meet today's toughest business and data challenges. The company supports its client's transition strategy by system integration, customized interface / API development and cloud-based software solutions with after sales 0/24 client support. Discovering emerging technologies Régens aims to explore and enable collaboration platforms making trusted data available across enterprises.

Régens invests in new technologies and innovative ideas through RTD initiatives. Its main research areas are Big Data, AI, machine learning and deep learning.

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company name
RÉGENS Company Limited by Shares

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research center
Gogol Str. 3, H-6722 Budapest

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phone
+44 746 989 6424

VAT Nr.
HU12487727

HUOCCSZ
01-10-044363

bank
CIB Bank Zrt.

IBAN
HU93 1070 0079 0243 0207 5000 0005

year of foundation
1993

business language skills
Hungarian, English, German

other language skills
Italian, Spanish, Romanian, Croatian, Serbian, Slovak

management

CEO Ákos Moravcsik
CHIEF EXECUTIVE OFFICER

CFO Judit Miskolczi
CHIEF FINANCIAL OFFICER

CTO Tamás Varga
CHIEF TECHNOLOGY OFFICER

AUDITOR

GEN AUDIT Könyvvizsgáló
Stefánia Str 57/B, H-1143, Budapest

main contact

Dr. Miklós Jeszenszky

100 000 000 HUF
SUBSCRIBED CAPITAL

EUR 4 million
GAINED EU FUNDS BETWEEN 2006 AND 2016

EUR 1.5 million
TOTAL EARNINGS (2016)

40-50
NUMBER OF EMPLOYEES

10+
RTD PROJECTS

20+
YEARS OF EXPERIENCE

100+
CLIENTS

40+
PERSISTENT CLIENTS

10+
SUCCESSFUL PROCUREMENTS

6
FORTUNE 500 CLIENTS

5
CORE BUSINESS AREAS

42
IN-HOUSE EXPERTS

branches

NACE G46.5 - Wholesale of information and communication equipment
NACE J62 - Computer programming, consultancy and related activities
NACE J63 - Information service activities
NACE M70.2 - Management consultancy activities

UNSPSC PRODUCT CATEGORIES

8111 Computer services
811115 Software or hardware engineering
811116 Computer programmers
811117 Management information systems MIS
811118 System administrators
811119 Information retrieval systems
811120 Data services
811121 Internet services
811122 Software maintenance and support
811123 Computer hardware maintenance and support

8114 Manufactoring technologies
811418 Facilities management
811417 Production planning and control
811416 Supply chain management

8116 Information technology service delivery
811615 Access management services
811616 Electronic mail and messaging services
811617 Telecommunication services

9317 Trade policy and regulation
931717 Customs administration and compliance

main fields of activity

business consultacy

innovation consultancy

strategic planning

IT consultancy

process design, workflow optimisation

digitalisation consultancy

tender consultancy

UX design

smart enterprise solutions

complex ERP systems

management information systems

document management and registry
 systems

enterprise collaboration softwares

comprehensive accounting suite

**logistic softwares for supply chain
management**

warehouse management and logistics

national and international shipping

groupage shipment

implementation of domestic freight
 distribution tasks

cloud and IT services

infrastructure design and construction

Software as a Service (SaaS)

Infrastructure as a Service (IaaS)

managing IT infrastructure operations
 according to internationally recognized
 standards (ITIL)

website development

content development and web design

single-page websites

enterprise portals

government portals

mobile application development

native and cross-platform solutions

instant applications

2017   We take part in INFRALERT, the successful **Horizon 2020** project about intelligent infrastructure management and maintenance.

2016   CustomRs, our professional customs solution, is moved to the Cloud.

2015   We launch Profity, our first game application.

2014   Régens launches its new **financial software** ÁFAFAKT.

2012   We launch a new **e-Health project** called FIT-TEST, aiming to measure physical readiness of children.

2011   We gain a **governmental accreditation** as a consulting company allowing us to provide IT consulting services, under a funded SME's program.

2010   We open our **office in London** to establish a basis for international business development.

2008   We begin to work on SMARTNET, our flagship innovation project.

2006   We win our first project under the **Sixth Framework Programme (FP6)** co-financed by the European Commission.

2003   We receive an award from the Hungarian Association for Innovation and gain **ISO 9001 certification**.

2000   We expand our service portfolio into customs clearance solutions after which the customs market becomes a major catalyst for growth at the company.

1995   **Unilever, Podravka and Herend Porcelain Manufactory** are among the first companies to implement our solutions.

1993   Régens is founded in Budapest, Hungary with the mission to utilize the advantages of new technology and provide these benefits for businesses.

core values

Client focus
We are committed to providing software solutions that enable clients focusing on what's important: making their business better.

Guarantee
We contract to full delivery and back it up with Swiss liability insurance.

Experience and expertise
We have successfully been working on hundreds of projects since 1993 with global companies, public institutions and SMEs as clients.

Agility
By decomposing huge development projects into manageable parts there isn't any need for one-time huge investments.

Highly skilled workforce
Our employees are our most valuable asset, so we select top qualified IT professionals and train them to become the best programmers, designers or developers.

Commitment to innovation
We are committed to delivering the latest technology to our customers by investing in research and development projects at the EU and national levels.

Full-cycle approach
We work closely with our clients to build an all-encompassing web our software solution.

Easy to access
Beyond cultural and juridical proximity, our offices in Budapest, Szeged and London provide physical proximity to our European clients as well.

Passion for technology
We are always investing in new technologies in order to deliver the best service possible.

Strong partnerships
We are involved in strategic partnerships in European research, actively participate in ICT Framework Programmes, and have in-depth experience in grants and tendering at the EU level.

strengths

- Accredited strategic supplier for several multinational companies

- Good market reputation

- Professional products, competitive services

- Financial stability

- **ISO and industry certificates**

- **20 years of experience** in local and global order, logistics, production, warehousing and certification processes

- Specialized professional skills, expert workforce

- **Multilingual services**, back-office, after sales customer service

- Sales of telecommunication products, computer, equipments, IoT

- Legislation tracking

- Commitment to sustainable development

technological skills

We always invest in the **latest technologies** to deliver the **best service possible**. We work with popular IT frameworks, programming languages, operating systems, servers, databases, and applications, making our offerings cost-effective and highly customizable in order to compliment and satisfy the requirements and processes needed by our customers.

To keep up with the latest technology trends, we follow technology leaders, MSDN blogs, conferences and participate in trainings both offline and online.

MAIN TECHNOLOGIES
Microsoft .NET, Java, iOS&Android, PHP, Oracle, MS SQL, MySQL, HTML5, CSS3, Javascript/Typescript.

professional skills

Our consultants have gained more than 20 years of experience in various business domains. We have been solving the challenges faced by logistics businesses, supply chain providers, warehouse operators and companies engaged in groupage shipments for two decades now. Thanks to the wide areas of expertise our business consultants have successfully reingeneered several business processes in the public and private sector as well.

MAIN AREAS OF EXPERTISE
Supply Chain Management (Transport and logistics), Manufacturing, Business, Finance, Mobile technologies.

r&d expertise

Besides providing software products and customised solutions for customers, we also have been engaged with R&D activities and have participated in FP6, FP7, Horizon2020 and Hungarian research projects for a long time.

Our current leading project INFRALERT is coordinated by Fraunhofer-Gesellschaft and aims to develop an expert-based information system to support and automate infrastructure management from measurement to maintenance.

MAIN RESEARCH AREAS

- Healthcare

- Semantic web

- Location-based services

- Internet of Things (IoT)

- Transportation

- Enterprise Collaboration

More RTD research projects.

our clients

SIEMENS

Raben

DB SCHENKER

BERNER

UPS

VERSTEIJNEN LOGISTICS+

NATIONAL INSTRUMENTS

Agility
A New Logistics Leader

FLEXTRONICS

JABIL

ALPINE

AVON

Lufthansa Technik
More mobility for the world

DHL

DIEBOLD

BOSCH

FedEx
Express

SANMINA-SCI

Gebrüder Weiss
Transport und Logistik

memberships

mmk
mobilitás és multimédia klaszter

ivsz

AHK
Deutsche Auslandshandelskammern

MVSZ 1993
Magyar Vámügyi Szövetség

BCCH
British Chamber of Commerce in Hungary

IOD

MLBKT

VJASZSZ

London Chamber of COMMERCE

MAGYAR KERESKEDELMI és Iparkamara

AmCham HUNGARY

partners

MŰEGYETEM 1782

KTI
Alapítva - Since 1938

mmk
mobilitás és multimédia klaszter

SATA

IL
Instytut Logistyki i Magazynowania

GS1

Fraunhofer

ue fiscdi

Castilla-La Mancha

CETTI

Desertic

PIN-SME
PAN EUROPEAN ICT & eBUSINESS NETWORK FOR SME

INNOREG
Regional Innovation Agency of Central Hungary

AUFBAU WERK

AREAM styria

istituto sui trasporti e la logistica fondazione

KERNEL CAPITAL

IL
Instytut Logistyki i Magazynowania

Joinet

UNIVERSITÄT LEIPZIG
Faculty of Economics and Management
Information Systems Institute

ARIES

PROVINCIA di BOLOGNA

conetic

Confederación Española de Empresas de Tecnologías de la Información, Comunicaciones y Electrónica

UNIMORE
UNIVERSITÀ DEGLI STUDI DI MODENA E REGGIO EMILIA

Confapi pmi modena

South-East Regional Authority
Udaras Reigiunach an Oir-Dheiscirt

across limits

Wielkopolska

UCLM
OPE

istituto sui trasporti e la logistica fondazione

ESI
European Software Institute
tecnalia

our services / products

1
Professional services
High-valued IT consulting, process optimization, system design and management, 0-24 client support, after implementation support and services.

2
Legal complience
Meeting both EU standards and specific Hungarian regulations, automated acting up due to legislative changes.

3
Easy to integrate
Easy and fast integration with other ERP systems (Oracle, SAP, Baan etc.).

4
Stability
Wide variety of professional technologies (Oracle, Microsoft .NET, JAVA etc.) and reliable application development.

5
Flexibility
Tailored and optimized software solutions developed for ever-changing workflows and meeting specific requirements.

6
Security
IT security, protecting data assets (compliance), high availability IT infrastructure, backing business processes at the expected availability and security level (SLA)

7
Innovative solutions
Investing in new technologies, aiming for innovative business areas, fostering RTD cooperation possibilities with clients.

a

BUSINESS CONSULTANCY
Whatever your company goals are, our expert consultants will help you achieve them. Be it strategic planning, workflow improvement, tender writing or IT consultancy, we are going to find a solution which best fits your needs.

b

BUSINESS APPLICATION DEVELOPMENT
We make our clients' everyday workflow more efficient and comfortable by building fast, highly integrated and ergonomic systems.

c

MOBILE DEVELOPMENT
Whether one is looking for an enterprise or a consumer app, Régens will take the client step by step through the development cycle to get the features, functionality and security needed.

d

CLOUD AND IT SERVICES
Our cloud services follow international trends and support partners' business growth by cost-effective and highly scalable solutions.

e

CLIENT SUPPORT
We offer a wide range of support services to our clients ranging from immediate attention and care to more thorough troubleshooting procedures. We offer a reliable service in the use of the systems, legislative updates and software maintenance, as well as development on demand.

f

INTEGRATION
Our applications integrated to your existing ERP systems contribute to transparent business processes, optimized workflow and efficient use of Big Data insights.

tailored customs package for National Instruments

"RÉGENS IS THE MOST APPROPRIATE PARTNER FOR CREATING AND OPERATING THE COMPLEX CUSTOMS SOLUTIONS USED BY NATIONAL INSTRUMENTS."

- Donát Feltein,
Manufacturing Program Manager, National Instruments Hungary Ltd.

National Instruments (NI) came to Régens looking for a software solution for its customs reporting and processing activities. As a global leader in measurement and automation technology, NI routinely imports and exports raw materials and finished goods through many countries—incurring costs associated with customs obligations and various duty laws.

1 CHALLENGE
Management and submission of accurate customs reports and documents to the proper authorities was challenging throughout National Instruments' worldwide manufacturing operations.

2 SOLUTION
Régens integrated its CustomRs product suite into existing NI technology framework to ensure customs compliance in its data collection and processing activities, as well as reduce administrative and communication costs.

3 RESULT
Régens was able to implement its customs support solution into existing frameworks at NI, increasing productivity and decreasing costs associated with compliance and reporting.

RÉGENS PRODUCTS IMPLEMENTED
CustomRs Professional integrated to Oracle ERP; Report Manager, EKAER software modul

CONTACT DETAILS

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YOUR EXPERTS

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